



Elico Healthcare Services' (EHCS) digital analytics and clinical thought-leadership has been the driving force within the RCM market. Our clients' success is based on both EHCS proprietary analytics and clinical best practices. Our Clients Achieve: Optimized Revenues, Reimbursements, Outcomes, and Quality Documentation.

### **Delivering the Results**

#### THE PROBLEM

Coding accuracy and billing lag times

Increased AR days DSO driving consistent cash flow, high rejection and denial rates

Widening Gap between Business and Clinical side of RCM

### THE CHALLENGE

8% revenue loss

2% unrecognized Medicare bonuses lost

Improve denial rate 15% over average

First pass rate is under 70%

DSO trending is above 80 days

Both GCR & NCR ratio's below industry

Cash realization from AR less than 1%

# FIRST-YEAR OUTCOMES

3% improvement in revenues

98% improvement in medical accuracy, billing performance

Less than 1% in coding denials

10-15% first pass rate improvement

Improved compliance

## Why Choose us?

Optimize revenues and profitability

Immprove accuracy and compliance by over 20%

HIPAA HITECH, SOC1, SOC2, SOC3 Security Compliance; ISO 9001:22000 certified

Reduce denial claims by over 8-15%

## Get in Touch

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